July 30, 2013 Hitachi, Ltd.

Supplementary Information for Consolidated Financial Results for the First Quarter ended June 30, 2013

1. Summary (Consolidated basis)

	Fiscal 2012	Fisca	I 2013
	Three months ended June 30	Three months	ended June 30
	(A)	(B)	(B)/(A)
Revenues ^{*1}	2,120.7	2,082.9	98%
Operating income ^{*1}	63.5	55.4	87%
Percentage of revenues	3.0	2.7	-
EBIT (Earnings before interest and taxes)*1*2	52.2	58.5	112%
Percentage of revenues	2.5	2.8	-
Income before income taxes ^{*1}	48.8	55.3	113%
Net income ^{*1}	20.3	22.6	111%
Net income attributable to Hitachi, Ltd. stockholders*1	7.0	10.7	154%
Average exchange rate (yen / U.S.\$)	80	99	-
Net interest and dividends ^{*1}	(0.7)	0.6	-

^{*1} Billions of yen

^{*2} Defined income before income taxes less interest income plus interest charges.

	As of March 31, 2013	As of June 30, 2013
Cash & cash equivalents, Short-term investments (billions of yen)	538.0	613.3
Interest-bearing debt (billions of yen)	2,370.0	2,804.0
Total Hitachi, Ltd. stockholders' equity ratio (Manufacturing, Services and Others)	23.2	23.6
D/E Ratio (Including Noncontrolling interests) (Manufacturing, Services and Others)(times)	0.47	0.50
Core free cash flows ^{*3} (Manufacturing, Services and Others)(billions of yen)	(70.3)	(8.7)
Number of employees	326,240	331,005
Japan	207,727	208,811
Overseas	118,513	122,194
Number of consolidated subsidiaries ^{*4} (Including Variable interest entities)	963	960
Japan	314	298
Overseas	649	662

Operating cash flows plus collection of investments in leases less cash outflows for the purchase of property, plant and equipment, intangible assets, software, and the assets to be leased.

2. Consolidated Overseas Revenues by Business Segment*5 (Billions of yen)

	Fiscal 2012	Fiscal	2013
	Three months ended June 30	Three months e	ended June 30
	(A)	(B)	(B)/(A)
Information & Telecommunication Systems	97.1	129.4	133%
Power Systems	73.5	76.8	104%
Social Infrastructure & Industrial Systems	68.7	92.5	135%
Electronic Systems & Equipment	144.2	132.0	92%
Construction Machinery	155.4	140.6	90%
High Functional Materials & Components	134.0	149.8	112%
Automotive Systems	93.9	106.9	114%
Digital Media & Consumer Products	97.3	112.6	116%
Others (Logistics and Other services)	63.5	55.2	87%
Financial Services	14.2	21.4	151%
Subtotal	942.3	1,017.7	108%
Corporate items & Eliminations	(26.2)	(22.5)	-
Total	916.0	995.2	109%

^{*5} On April 1, 2013, the former "Others" was renamed "Others (Logistics and Other services)".

^{*4} There were no Variable interest entities included into the figures of consolidated subsidiaries in the prior year and this period. Also, consolidated trust accounts are not included into the figures of consolidated subsidiaries.

3. Consolidated Revenues, Operating Income and EBIT*2

(1) Business Segment*5 (Billions of yen) Fiscal 2012 Fiscal 2013 Three months Six months Three months ended June 30 Six months ending Sep. 30 Total ended June 30 ended Sep. 30 (A) (B) (C) (C)/(A) (Forecast)(D) (D)/(B) (Forecast)(E) (E)/fiscal 2012 Information & 3716 832 9 391 0 105% 850.0 102% 1 820 0 102% Telecommunication Systems Power Systems 190.5 413.4 155.5 82% 370.0 89% 750.0 83% Social Infrastructure & 238.0 545.3 257.5 108% 600.0 110% 1.370.0 104% Industrial Systems Electronic Systems & 245.2 510.5 225.6 92% 490.0 96% 1,090.0 107% Equipment Construction Machinery 199.0 370.6 178.5 90% 380.0 103% 800.0 106% High Functional Materials & 343 1 674.3 338 1 650.0 96% 1.310.0 98% 99% Components Automotive Systems 205.0 401.8 207.8 101% 400.0 100% 820.0 102% Digital Media & Consumer 218.5 428.7 227.6 104% 450.0 105% 820.0 100% Products Others 278.5 556.6 263.0 94% 540.0 97% 1,150.0 104% (Logistics and Other services) Financial Services 94.6 179.6 81.7 160.0 86% 89% 330.0 2,384.4 4,914.3 2,326.8 98% 4,890.0 100% 10,260.0 101% Subtotal Corporate items & (263.7)(558.7)(243.9)(490.0)(1,060.0)Eliminations 2,120.7 4,355.5 2,082.9 98% 4,400.0 9,200.0 102% Information & 103% 27.2 0.0 28.0 120.0 115% (1.4)Power Systems 24 7 4 (5.8)(5.0)15.0 50% Social Infrastructure & 3.1 (0.4)66.0 110% (2.0)(2.0)Industrial Systems
Electronic Systems & 9.5 19.7 0.3 3% 7.0 35% 47.0 160% Equipment Construction Machinery 14.1 22.8 11.7 83% 28.0 123% 82.0 150% High Functional Materials & 20.0 38.1 26.0 130% 46.0 120% 84.0 144% Components Automotive Systems 9.3 19.2 9.7 104% 18.0 93% 41.0 116% Digital Media & Consumer 0.0 (2.4)0.6 (3.0)0.0 Products Others 7.0 8.9 20.8 79% 17.0 82% 45.0 112% (Logistics and Other services) Financial Services 7.2 13.7 8.2 114% 15.0 109% 30.0 102% Subtotal 68.2 170.1 57.5 84% 149.0 88% 530.0 121% Corporate items & (6.5)(2.1)(4.0)(30.0)(4.6)Eliminations 63.5 163.6 55.4 87% 145.0 87% 500.0 118% Information & 22.4 (0.9)0.6 24.0 107% 110.0 106% Telecommunication Systems Power Systems 1.9 5.9 (4.1)(8.0)14.0 47% Social Infrastructure & (2.0)3.2 1.8 1.0 31% 63.0 100% Industrial Systems Electronic Systems & 8.3 17.1 1.2 15% 6.0 35% 44.0 136% 10.7 29.8 57% 28.0 94% 78.0 134% Construction Machinery 6 1 High Functional Materials & 44.0 20.3 37.5 25.2 124% 117% 83.0 164% Components EBIT 113% Automotive Systems 8.2 18.2 9.8 120% 18.0 99% 41.0 Digital Media & Consumer 0.0 (2.0)1.7 (3.0)(3.0)Products 9.0 21.4 10.2 113% 17.0 79% 43.0 128% (Logistics and Other services) Financial Services 77 15.5 9.4 122% 15.0 97% 30.0 102% 63.5 169.3 62.4 98% 142.0 84% 503.0 115% Corporate items & (11.3)(45.3)(3.8)(22.0)(63.0)Eliminations 52.2 124.0 58.5 112% 120.0 97% 440.0 123%

(2)	Business Group*6		(Billions of yen)		
		Fiscal 2012		2013	
		Three months ended June 30	Three months	ended June 30	
		(A)	(B)	(B)/(A)	
	Infrastructure Systems	701.8	710.8	101%	
	Information & Telecommunication Systems	516.4	530.5	103%	
Se	Power Systems	190.5	155.5	82%	
Sevenues	Construction Machinery	199.0	178.5	90%	
Re	High Functional Materials & Components	380.9	367.6	97%	
	Automotive Systems	205.0	207.8	101%	
	Financial Services	94.6	81.7	86%	
	Infrastructure Systems	7.5	0.4	7%	
	Information & Telecommunication Systems	4.8	3.2	67%	
come	Power Systems	2.4	(5.8)	-	
ing Ir	Construction Machinery	14.1	11.7	83%	
Operating Income	High Functional Materials & Components	21.2	26.7	126%	
	Automotive Systems	9.3	9.7	104%	
	Financial Services	7.2	8.2	114%	
	Infrastructure Systems	6.3	4.9	78%	
	Information & Telecommunication Systems	5.4	3.8	71%	
	Power Systems	1.9	(4.1)	-	
EBIT	Construction Machinery	10.7	6.1	57%	
	High Functional Materials & Components	20.9	26.5	127%	
	Automotive Systems	8.2	9.8	120%	
	Financial Services	7.7	9.4	122%	

^{*6} Figures in tables 3-(2),7,8 and 9 represent unaudited financial information prepared by the Company for the purpose of this supplementary information.

4. Consolidated Capital Expenditure by Business Segment in Manufacturing, Services and Others and Financial Services (Completion basis, including Leasing Assets)*5

(Billions of yen)

				(Billions of you)	
		Fiscal 2012	Fiscal 2013		
		Three months ended June 30	Three months	ended June 30	
		(A)	(B)	(B)/(A)	
П	Information & Telecommunication Systems	13.3	10.7	80%	
	Power Systems	4.1	4.3	104%	
	Social Infrastructure & Industrial Systems	9.8	6.0	61%	
	Electronic Systems & Equipment	3.8	5.9	154%	
	Construction Machinery	15.3	10.3	67%	
	High Functional Materials & Components	19.7	16.3	83%	
	Automotive Systems	10.5	20.2	193%	
	Digital Media & Consumer Products	4.1	6.4	157%	
	Others (Logistics and Other services)	8.2	10.2	124%	
	Corporate items	0.4	1.5	347%	
	Manufacturing, Services and Others	89.8	92.3	103%	
	Financial Services	82.5	121.6	147%	
	Eliminations	(1.8)	(2.5)	-	
To	tal	170.4	211.4	124%	

5. Consolidated Depreciation by Business Segment in Manufacturing, Services and Others and Financial Services^{*5}

(Billions of yen)

_				(Billions of yell)
		Fiscal 2012	Fisca	1 2013
		Three months ended June 30	Three months ended June	
		(A)	(B)	(B)/(A)
	Information & Telecommunication Systems	7.4	9.2	125%
	Power Systems	3.8	4.5	118%
	Social Infrastructure & Industrial Systems	4.6	4.6	101%
	Electronic Systems & Equipment	2.3	2.7	116%
	Construction Machinery	7.5	7.8	105%
	High Functional Materials & Components	13.5	13.7	102%
	Automotive Systems	4.7	6.1	130%
	Digital Media & Consumer Products	4.3	5.0	117%
	Others (Logistics and Other services)	7.6	8.8	116%
	Corporate items	0.7	0.8	115%
	Manufacturing, Services and Others	56.6	63.7	112%
	Financial Services	13.8	16.2	117%
Т	otal	70.5	80.0	113%

6. Consolidated R&D Expenditure by Business Segment*5

(Billions of yen)

	Fiscal 2012	Fiscal 2013		
	Three months ended June 30	Three months ended June 30		
	(A)	(B)	(B)/(A)	
Information & Telecommunication Systems	19.0	19.7	104%	
Power Systems	4.4	4.6	104%	
Social Infrastructure & Industrial Systems	5.2	5.6	106%	
Electronic Systems & Equipment	9.6	9.3	97%	
Construction Machinery	3.9	4.5	114%	
High Functional Materials & Components	10.7	10.7	100%	
Automotive Systems	13.5	14.2	105%	
Digital Media & Consumer Products	4.9	4.6	95%	
Others (Logistics and Other services)	1.4	2.0	141%	
Corporate items	5.9	6.0	102%	
Manufacturing, Services and Others	78.9	81.6	103%	
Financial Services	0.0	0.2	532%	
Total	79.0	81.8	104%	
Percentage of revenues (%)	3.7	3.9	-	

7. Consolidated Balance Sheets by Manufacturing, Services and Others and Financial Services^{*6}

(Billions of yen)

	As	of March 31, 2	013	As of June 30, 2013		
	Manufacturing, Services and Others	Financial Services	Total ^{*7}	Manufacturing, Services and Others	Financial Services	Total ^{*7}
Current assets	4,534.7	1,056.0	5,190.1	4,583.1	1,279.4	5,416.3
Cash and cash equivalents	500.7	141.7	527.6	570.2	148.9	603.2
Trade receivables	2,007.2	642.3	2,421.7	1,793.5	751.1	2,299.9
Investments in leases	84.4	203.0	270.8	78.5	271.6	310.5
Current portion of financial assets transferred to consolidated securitization entities	5.1	18.1	23.3	4.1	47.8	52.0
Inventories	1,437.4	0.0	1,437.3	1,584.9	0.0	1,584.9
Others	499.7	50.7	509.0	551.5	59.7	565.6
Investments and advances	720.6	112.3	781.9	804.2	105.3	850.5
Property, plant and equipment	2,074.7	206.3	2,279.9	2,115.6	224.4	2,338.8
Financial assets transferred to consolidated securitization entities	-	131.3	131.3	-	168.3	168.3
Other assets	994.2	454.8	1,425.7	1,005.7	511.2	1,519.5
Total Assets	8,324.4	1,960.9	9,809.2	8,508.7	2,288.7	10,293.6
Current liabilities	3,537.6	827.5	3,964.1	3,519.0	1,017.7	4,116.4
Short-term debt and current portion of long-term debt	690.9	407.9	934.0	715.8	572.2	1,119.0
Current portion of non-recourse borrowings of consolidated securitization entities	5.1	21.2	26.3	4.1	47.6	51.8
Trade payables	1,181.6	256.2	1,234.8	1,164.9	254.1	1,199.7
Others	1,659.8	142.1	1,768.8	1,634.0	143.6	1,745.8
Long-term debt	672.7	692.8	1,306.7	768.5	800.6	1,501.7
Non-recourse borrowings of consolidated securitization entities	-	102.8	102.8	-	131.4	131.4
Other noncurrent liabilities	1,204.3	56.9	1,256.1	1,219.5	50.2	1,264.5
Total Liabilities	5,414.7	1,680.2	6,629.9	5,507.1	2,000.1	7,014.3
Total Hitachi, Ltd. stockholders' equity	1,932.3	161.1	2,082.5	2,006.1	166.6	2,161.9
Noncontrolling interests	977.3	119.6	1,096.7	995.4	122.0	1,117.3
Total Equity	2,909.7	280.7	3,179.2	3,001.6	288.6	3,279.3
Total Liabilities and Equity	8,324.4	1,960.9	9,809.2	8,508.7	2,288.7	10,293.6
	Ι		<u> </u>	<u> </u>	<u> </u>	<u> </u>
Interest-bearing debt	1,368.8	1,224.9	2,370.0	1,488.6	1,551.9	2,804.0
D/E ratio (including noncontrolling interests) (times)	0.47	4.36	0.75	0.50	5.38	0.86

^{*7} Total figures exclude inter-segment transactions.

Total Hitachi, Ltd. stockholders' equity ratio

23.2%

8.2%

21.2%

23.6%

7.3%

21.0%

8. Consolidated Statements of Operations by Manufacturing, Services and Others and Financial Services *1*6

(Billions of yen)

	Fiscal 2012 Three months ended June 30			Fiscal 2013 Three months ended June 30		
	Manufacturing, Services and Others	Financial Services	Total ^{⁺7}	Manufacturing, Services and Others	Financial Services	Total ^{⁺7}
Revenues	2,059.4	94.6	2,120.7	2,028.5	81.7	2,082.9
Operating income	56.6	7.2	63.5	47.4	8.2	55.4
EBIT (Earnings before interest and taxes)	46.0	7.7	52.2	50.7	9.4	58.5
Income before income taxes	42.3	7.6	48.8	47.6	9.1	55.3
Net income attributable to Hitachi, Ltd. stockholders	4.5	3.6	7.0	7.8	4.3	10.7

9. Consolidated Statements of Cash Flows by Manufacturing, Services and Others and Financial Services*6

(Billions of yen)

and Financial Services (Billions of yer							
	Fiscal 2012 Three months ended June 30			Fiscal 2013 Three months ended June 30			
	Manufacturing, Services and Others	Financial Services	Total ^{*7}	Manufacturing, Services and Others	Financial Services	Total ^{*7}	
Cash flows from operating activities	45.6	0.6	43.4	105.9	(56.0)	42.9	
Cash flows from investing activities	(67.2)	5.2	(89.1)	(122.1)	(39.8)	(148.0)	
Cash flows from financing activities	11.8	(3.7)	31.8	68.9	102.4	163.3	
Effect of exchange rate changes on cash and cash equivalents	(2.9)	(0.2)	(3.2)	16.7	0.6	17.3	
Net increase (decrease) in cash and cash equivalents	(12.6)	1.9	(17.1)	69.5	7.2	75.6	
Cash and cash equivalents at beginning of the period	589.0	142.0	619.5	500.7	141.7	527.6	
Cash and cash equivalents at end of the period	576.3	143.9	602.4	570.2	148.9	603.2	
Core free cash flows ^{*3}	(70.3)	(0.9)	(77.5)	(8.7)	(113.9)	(128.1)	

10. Information & Telecommunication Systems

(1) Revenues and Operating income*8

(Billions of yen)

	Fiscal 2012	Fiscal 2013						
	Three months ended June 30	Three months	ended June 30	_	Six months ending September 30, 2013 (Forecast)		otal ecast)	
	(A)	(B)	(B)/(A)	(C)	(C)/six months ended Sep. 30, 2012	(D)	(D)/fiscal 2012	
Revenues	371.6	391.0	105%	850.0	102%	1,820.0	102%	
Software & Services	252.5	276.9	110%	598.0	105%	1,303.0	105%	
Software	34.5	35.1	102%				•	
Services	218.0	241.8	111%	1				
Hardware	119.0	114.1	96%	252.0	96%	517.0	94%	
Storage*9	46.5	48.1	103%					
Servers*10	18.1	14.6	81%					
Telecommunication	27.6	20.6	75%				_	
Others	26.7	30.6	115%					
Operating income	(1.4)	0.0	-	28.0	103%	120.0	115%	

^{*8}

(2) Storage Solutions

(Billions of yen)

	Fiscal 2012						
	Three months ended June 30	Three months ended June 30		Six months ending September 30, 2013 (Forecast)			tal cast)
	(A)	(B)	(B)/(A)	(C)	(C)/six months ended Sep. 30, 2012	(D)	(D)/fiscal 2012
Revenues	84.0	96.0	114%	199.0	114%	410.0	108%

^{*9}

Figures for each product exclude intra-segment transactions.
Figures for Storage include disk array systems, etc.
Figures for Servers include general-purpose computers, UNIX servers, PC servers, client PCs (only commercial use), etc.
Effective on April 1, 2013, the businesses, which were previously included in "PCs" have been included in "Servers".
Figures for "Servers", including figures for the previous fiscal year, reflect the changed segmentation. *10